



### **Sedgwick County Housing Report**





### Market Overview

#### **Sedgwick County Home Sales Fell in November**

Total home sales in Sedgwick County fell last month to 517 units, compared to 766 units in November 2021. Total sales volume was \$129.0 million, down from a year earlier.

The median sale price in November was \$220,000, up from \$210,000 a year earlier. Homes that sold in November were typically on the market for 5 days and sold for 100.0% of their list prices.

### **Sedgwick County Active Listings Up at End of**

The total number of active listings in Sedgwick County at the end of November was 841 units, up from 535 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$315,000.

During November, a total of 458 contracts were written down from 625 in November 2021. At the end of the month, there were 679 contracts still pending.

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### **Sedgwick County Summary Statistics**

|         | vember MLS Statistics<br>ree-year History              | 2022                     | Current Mont<br>2021   | h<br>2020              | 2022                      | Year-to-Date<br>2021 | 2020                   |
|---------|--|--------------------------|------------------------|------------------------|---------------------------|----------------------|------------------------|
| _       | ome Sales<br>ange from prior year                      | <b>517</b><br>-32.5%     | <b>766</b><br>4.9%     | <b>730</b><br>7.2%     | <b>7,279</b> -14.2%       | <b>8,481</b> 5.2%    | <b>8,061</b> 5.9%      |
|         | tive Listings<br>ange from prior year                  | <b>841</b> 57.2%         | <b>535</b><br>-35.6%   | <b>831</b><br>-34.2%   | N/A                       | N/A                  | N/A                    |
|         | onths' Supply<br>ange from prior year                  | <b>1.3</b><br>85.7%      | <b>0.7</b><br>-36.4%   | <b>1.1</b><br>-42.1%   | N/A                       | N/A                  | N/A                    |
|         | ew Listings<br>ange from prior year                    | <b>500</b> -21.3%        | <b>635</b><br>-4.2%    | <b>663</b> -1.8%       | <b>8,128</b><br>-13.8%    | <b>9,430</b> 0.0%    | <b>9,434</b> -0.5%     |
|         | ntracts Written<br>ange from prior year                | <b>458</b> -26.7%        | <b>625</b><br>-7.1%    | <b>673</b> 16.6%       | <b>7,002</b><br>-19.7%    | <b>8,719</b> 2.2%    | <b>8,534</b> 8.4%      |
|         | nding Contracts ange from prior year                   | <b>679</b><br>-37.2%     | <b>1,081</b> 1.5%      | <b>1,065</b> 26.5%     | N/A                       | N/A                  | N/A                    |
|         | les Volume (1,000s)<br>ange from prior year            | <b>128,952</b><br>-28.0% | <b>179,087</b> 17.4%   | <b>152,501</b> 20.6%   | <b>1,821,696</b><br>-4.4% | <b>1,906,409</b>     | <b>1,635,386</b> 17.0% |
|         | Sale Price<br>Change from prior year                   | <b>249,423</b> 6.7%      | <b>233,795</b> 11.9%   | <b>208,906</b> 12.5%   | <b>250,267</b> 11.3%      | <b>224,786</b> 10.8% | <b>202,876</b> 10.5%   |
| a       | <b>List Price of Actives</b><br>Change from prior year | <b>357,234</b> 16.4%     | <b>306,828</b><br>3.6% | <b>296,174</b> 6.2%    | N/A                       | N/A                  | N/A                    |
| Average | Days on Market Change from prior year                  | <b>19</b> 5.6%           | <b>18</b><br>-14.3%    | <b>21</b><br>-41.7%    | <b>14</b><br>-17.6%       | <b>17</b><br>-34.6%  | <b>26</b><br>-23.5%    |
| ⋖       | Percent of List Change from prior year                 | <b>100.1%</b> 0.2%       | <b>99.9%</b><br>0.5%   | <b>99.4%</b><br>0.7%   | <b>101.5%</b><br>0.9%     | <b>100.6%</b> 1.3%   | <b>99.3%</b><br>0.8%   |
|         | Percent of Original Change from prior year             | <b>99.3%</b><br>0.7%     | <b>98.6%</b> 0.1%      | <b>98.5%</b> 1.8%      | <b>101.0%</b>             | <b>99.9%</b> 1.6%    | <b>98.3%</b> 1.2%      |
|         | Sale Price<br>Change from prior year                   | <b>220,000</b> 4.8%      | <b>210,000</b> 16.3%   | <b>180,500</b>         | <b>221,726</b> 11.4%      | <b>199,000</b>       | <b>178,000</b> 10.2%   |
|         | List Price of Actives Change from prior year           | <b>315,000</b> 26.5%     | <b>249,000</b> 1.7%    | <b>244,950</b><br>8.9% | N/A                       | N/A                  | N/A                    |
| Median  | Days on Market Change from prior year                  | <b>5</b> 0.0%            | <b>5</b><br>0.0%       | <b>5</b><br>-58.3%     | <b>3</b><br>-25.0%        | <b>4</b><br>-33.3%   | <b>6</b><br>-50.0%     |
| 2       | Percent of List Change from prior year                 | <b>100.0%</b> 0.0%       | <b>100.0%</b> 0.0%     | <b>100.0%</b> 0.0%     | <b>100.0%</b> 0.0%        | <b>100.0%</b> 0.0%   | <b>100.0%</b> 0.0%     |
|         | Percent of Original Change from prior year             | <b>100.0%</b> 0.0%       | <b>100.0%</b> 0.0%     | <b>100.0%</b> 1.3%     | <b>100.0%</b> 0.0%        | <b>100.0%</b> 0.0%   | <b>100.0%</b> 1.2%     |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



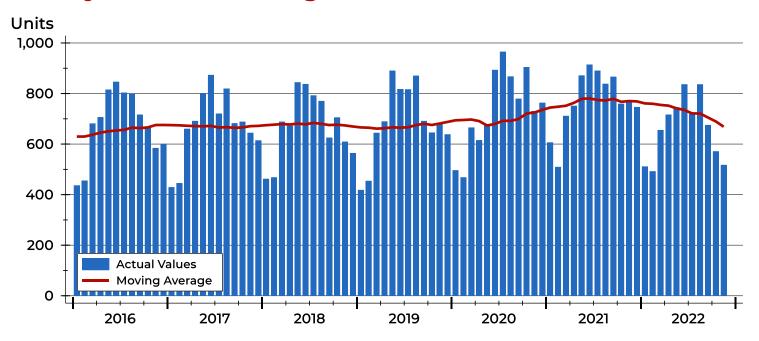
## **Sedgwick County Closed Listings Analysis**

|        | mmary Statistics<br>Closed Listings | 2022    | November<br>2021 | Change | 2022      | ear-to-Dat<br>2021 | e<br>Change |
|--------|-------------------------------------|---------|------------------|--------|-----------|--------------------|-------------|
| Clc    | sed Listings                        | 517     | 766              | -32.5% | 7,279     | 8,481              | -14.2%      |
| Vo     | lume (1,000s)                       | 128,952 | 179,087          | -28.0% | 1,821,696 | 1,906,409          | -4.4%       |
| Мс     | onths' Supply                       | 1.3     | 0.7              | 85.7%  | N/A       | N/A                | N/A         |
|        | Sale Price                          | 249,423 | 233,795          | 6.7%   | 250,267   | 224,786            | 11.3%       |
| age    | Days on Market                      | 19      | 18               | 5.6%   | 14        | 17                 | -17.6%      |
| Averag | Percent of List                     | 100.1%  | 99.9%            | 0.2%   | 101.5%    | 100.6%             | 0.9%        |
|        | Percent of Original                 | 99.3%   | 98.6%            | 0.7%   | 101.0%    | 99.9%              | 1.1%        |
|        | Sale Price                          | 220,000 | 210,000          | 4.8%   | 221,726   | 199,000            | 11.4%       |
| lian   | Days on Market                      | 5       | 5                | 0.0%   | 3         | 4                  | -25.0%      |
| Median | Percent of List                     | 100.0%  | 100.0%           | 0.0%   | 100.0%    | 100.0%             | 0.0%        |
|        | Percent of Original                 | 100.0%  | 100.0%           | 0.0%   | 100.0%    | 100.0%             | 0.0%        |

A total of 517 homes sold in Sedgwick County in November, down from 766 units in November 2021. Total sales volume fell to \$129.0 million compared to \$179.1 million in the previous year.

The median sales price in November was \$220,000, up 4.8% compared to the prior year. Median days on market was 5 days, down from 6 days in October, but similar to November 2021.

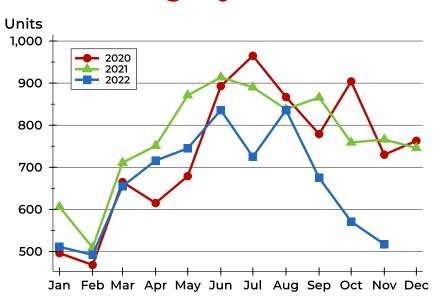
#### **History of Closed Listings**





# **Sedgwick County Closed Listings Analysis**

### **Closed Listings by Month**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 496  | 606  | 511  |
| February  | 468  | 509  | 492  |
| March     | 665  | 711  | 655  |
| April     | 615  | 751  | 716  |
| May       | 679  | 871  | 745  |
| June      | 893  | 914  | 836  |
| July      | 965  | 890  | 725  |
| August    | 867  | 838  | 836  |
| September | 779  | 866  | 675  |
| October   | 904  | 759  | 571  |
| November  | 730  | 766  | 517  |
| December  | 763  | 746  |      |

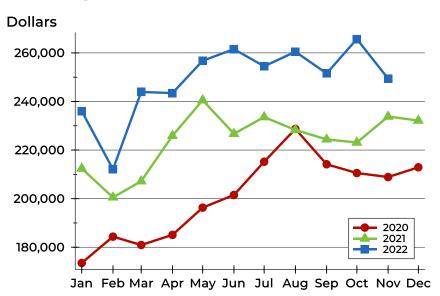
### **Closed Listings by Price Range**

| Price Range         |    | les<br>Percent | Months'<br>Supply | Sale<br>Average | Price<br>Median | Days or<br>Avg. | n Market<br>Med. | Price as<br>Avg. | % of List<br>Med. | Price as ?<br>Avg. | % of Orig.<br>Med. |
|---------------------|----|----------------|-------------------|-----------------|-----------------|-----------------|------------------|------------------|-------------------|--------------------|--------------------|
| Below \$25,000      | 0  | 0.0%           | N/A               | N/A             | N/A             | N/A             | N/A              | N/A              | N/A               | N/A                | N/A                |
| \$25,000-\$49,999   | 11 | 2.1%           | 0.3               | 37,036          | 37,500          | 38              | 26               | 92.7%            | 94.0%             | 85.7%              | 85.9%              |
| \$50,000-\$99,999   | 46 | 8.9%           | 0.5               | 79,074          | 83,000          | 19              | 7                | 97.6%            | 100.0%            | 95.2%              | 99.4%              |
| \$100,000-\$124,999 | 36 | 7.0%           | 0.8               | 111,903         | 110,000         | 22              | 12               | 98.4%            | 100.0%            | 96.7%              | 99.6%              |
| \$125,000-\$149,999 | 55 | 10.6%          | 0.7               | 134,430         | 134,900         | 13              | 4                | 100.9%           | 100.0%            | 98.8%              | 100.0%             |
| \$150,000-\$174,999 | 42 | 8.1%           | 0.5               | 161,518         | 160,000         | 8               | 3                | 101.3%           | 100.1%            | 101.1%             | 100.1%             |
| \$175,000-\$199,999 | 34 | 6.6%           | 0.7               | 185,867         | 185,000         | 12              | 4                | 101.9%           | 100.0%            | 100.7%             | 100.0%             |
| \$200,000-\$249,999 | 93 | 18.0%          | 0.5               | 223,894         | 225,000         | 18              | 5                | 100.6%           | 100.0%            | 101.2%             | 100.0%             |
| \$250,000-\$299,999 | 65 | 12.6%          | 1.6               | 272,319         | 270,000         | 30              | 4                | 100.3%           | 100.0%            | 100.1%             | 100.0%             |
| \$300,000-\$399,999 | 65 | 12.6%          | 1.8               | 345,073         | 340,000         | 24              | 10               | 99.9%            | 100.0%            | 99.0%              | 100.0%             |
| \$400,000-\$499,999 | 34 | 6.6%           | 3.2               | 442,891         | 428,857         | 12              | 8                | 100.7%           | 100.0%            | 100.1%             | 100.2%             |
| \$500,000-\$749,999 | 26 | 5.0%           | 2.3               | 601,145         | 578,288         | 15              | 3                | 101.7%           | 100.0%            | 100.5%             | 100.0%             |
| \$750,000-\$999,999 | 8  | 1.5%           | 2.9               | 826,050         | 816,502         | 18              | 0                | 101.1%           | 101.0%            | 99.3%              | 101.0%             |
| \$1,000,000 and up  | 2  | 0.4%           | 5.2               | 1,066,300       | 1,066,300       | 1               | 1                | 100.0%           | 100.0%            | 100.0%             | 100.0%             |

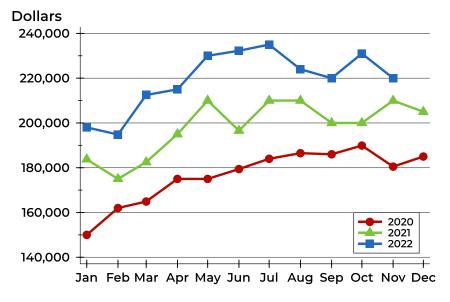


## **Sedgwick County Closed Listings Analysis**

### **Average Price**



| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 173,548 | 212,388 | 236,036 |
| February  | 184,377 | 200,517 | 212,093 |
| March     | 180,935 | 207,197 | 243,917 |
| April     | 185,087 | 225,891 | 243,454 |
| May       | 196,318 | 240,540 | 256,769 |
| June      | 201,517 | 226,726 | 261,540 |
| July      | 215,195 | 233,584 | 254,485 |
| August    | 228,696 | 228,270 | 260,468 |
| September | 214,163 | 224,397 | 251,557 |
| October   | 210,550 | 223,115 | 265,684 |
| November  | 208,906 | 233,795 | 249,423 |
| December  | 212,901 | 232,155 |         |

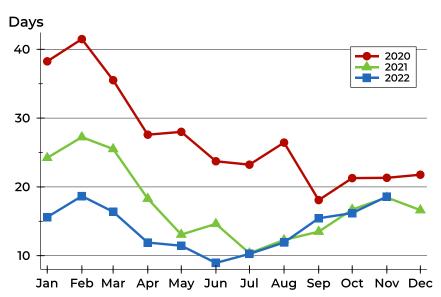


| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 150,000 | 183,750 | 198,000 |
| February  | 162,000 | 175,000 | 194,839 |
| March     | 164,900 | 182,500 | 212,500 |
| April     | 175,000 | 195,000 | 215,000 |
| May       | 175,000 | 210,000 | 230,000 |
| June      | 179,400 | 196,569 | 232,257 |
| July      | 184,000 | 210,000 | 235,000 |
| August    | 186,500 | 210,000 | 224,000 |
| September | 186,000 | 200,000 | 220,000 |
| October   | 189,900 | 200,000 | 231,000 |
| November  | 180,500 | 210,000 | 220,000 |
| December  | 185,000 | 205,000 |         |



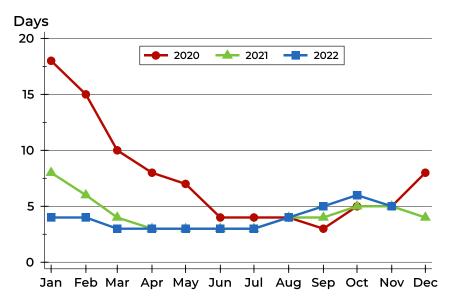
## **Sedgwick County Closed Listings Analysis**

#### **Average DOM**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 38   | 24   | 16   |
| February  | 41   | 27   | 19   |
| March     | 36   | 26   | 16   |
| April     | 28   | 18   | 12   |
| May       | 28   | 13   | 11   |
| June      | 24   | 15   | 9    |
| July      | 23   | 10   | 10   |
| August    | 26   | 12   | 12   |
| September | 18   | 13   | 15   |
| October   | 21   | 17   | 16   |
| November  | 21   | 18   | 19   |
| December  | 22   | 17   |      |

#### **Median DOM**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 18   | 8    | 4    |
| February  | 15   | 6    | 4    |
| March     | 10   | 4    | 3    |
| April     | 8    | 3    | 3    |
| May       | 7    | 3    | 3    |
| June      | 4    | 3    | 3    |
| July      | 4    | 3    | 3    |
| August    | 4    | 4    | 4    |
| September | 3    | 4    | 5    |
| October   | 5    | 5    | 6    |
| November  | 5    | 5    | 5    |
| December  | 8    | 4    |      |



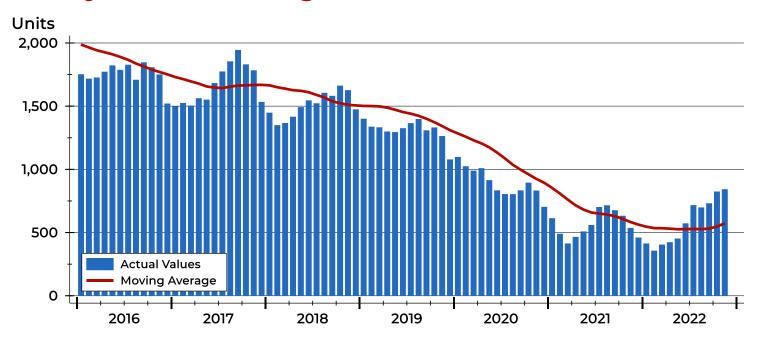
## **Sedgwick County Active Listings Analysis**

|        | mmary Statistics<br>Active Listings | En<br>2022 | oer<br>Change |       |
|--------|-------------------------------------|------------|---------------|-------|
| Act    | tive Listings                       | 841        | 535           | 57.2% |
| Vo     | ume (1,000s)                        | 300,434    | 164,153       | 83.0% |
| Мс     | nths' Supply                        | 1.3        | 0.7           | 85.7% |
| ge     | List Price                          | 357,234    | 306,828       | 16.4% |
| Avera  | Days on Market                      | 56         | 43            | 30.2% |
| ٩      | Percent of Original                 | 99.0%      | 99.3%         | -0.3% |
| 2      | List Price                          | 315,000    | 249,000       | 26.5% |
| Median | Days on Market                      | 29         | 24            | 20.8% |
| Σ      | Percent of Original                 | 100.0%     | 100.0%        | 0.0%  |

A total of 841 homes were available for sale in Sedgwick County at the end of November. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of November was \$315,000, up 26.5% from 2021. The typical time on market for active listings was 29 days, up from 24 days a year earlier.

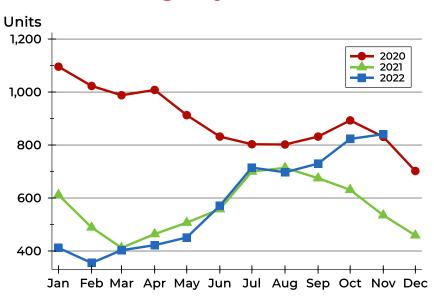
### **History of Active Listings**





## **Sedgwick County Active Listings Analysis**

### **Active Listings by Month**



| Month     | 2020  | 2021 | 2022 |
|-----------|-------|------|------|
| January   | 1,096 | 612  | 412  |
| February  | 1,023 | 489  | 355  |
| March     | 988   | 412  | 403  |
| April     | 1,008 | 464  | 422  |
| May       | 913   | 507  | 451  |
| June      | 832   | 558  | 571  |
| July      | 803   | 700  | 715  |
| August    | 802   | 714  | 697  |
| September | 832   | 675  | 730  |
| October   | 893   | 631  | 823  |
| November  | 831   | 535  | 841  |
| December  | 702   | 459  |      |

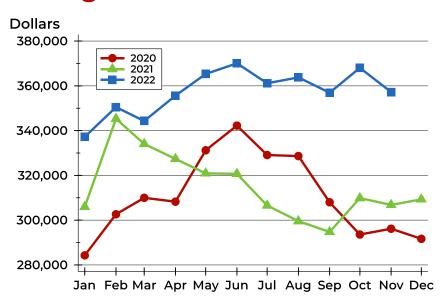
#### **Active Listings by Price Range**

| Price Range         | Active I<br>Number | istings<br>Percent | Months'<br>Supply | List<br>Average | Price<br>Median | Days or<br>Avg. | Market<br>Med. | Price as 9<br>Avg. | % of Orig.<br>Med. |
|---------------------|--------------------|--------------------|-------------------|-----------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000      | 8                  | 1.0%               | N/A               | 1,748           | 1,700           | 21              | 16             | 98.5%              | 100.0%             |
| \$25,000-\$49,999   | 4                  | 0.5%               | 0.3               | 35,475          | 35,950          | 5               | 4              | 100.0%             | 100.0%             |
| \$50,000-\$99,999   | 35                 | 4.3%               | 0.5               | 85,509          | 85,000          | 55              | 38             | 94.9%              | 97.0%              |
| \$100,000-\$124,999 | 35                 | 4.3%               | 0.8               | 114,030         | 115,000         | 39              | 23             | 96.3%              | 100.0%             |
| \$125,000-\$149,999 | 42                 | 5.2%               | 0.7               | 136,864         | 136,000         | 37              | 26             | 97.9%              | 100.0%             |
| \$150,000-\$174,999 | 27                 | 3.3%               | 0.5               | 161,511         | 160,000         | 28              | 22             | 97.7%              | 100.0%             |
| \$175,000-\$199,999 | 36                 | 4.4%               | 0.7               | 188,901         | 189,450         | 41              | 29             | 96.6%              | 100.0%             |
| \$200,000-\$249,999 | 60                 | 7.4%               | 0.5               | 228,840         | 229,900         | 40              | 17             | 99.3%              | 100.0%             |
| \$250,000-\$299,999 | 141                | 17.4%              | 1.6               | 273,168         | 274,900         | 96              | 34             | 101.3%             | 100.0%             |
| \$300,000-\$399,999 | 182                | 22.4%              | 1.8               | 353,572         | 349,900         | 39              | 17             | 99.2%              | 100.0%             |
| \$400,000-\$499,999 | 131                | 16.2%              | 3.2               | 451,369         | 449,000         | 58              | 36             | 99.4%              | 100.0%             |
| \$500,000-\$749,999 | 72                 | 8.9%               | 2.3               | 590,664         | 572,450         | 44              | 45             | 99.5%              | 100.0%             |
| \$750,000-\$999,999 | 19                 | 2.3%               | 2.9               | 863,445         | 875,000         | 53              | 57             | 100.0%             | 100.0%             |
| \$1,000,000 and up  | 19                 | 2.3%               | 5.2               | 1,631,996       | 1,500,000       | 235             | 147            | 96.8%              | 100.0%             |

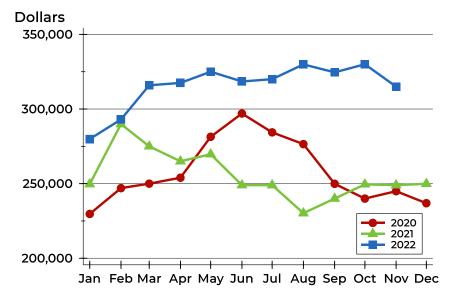


## **Sedgwick County Active Listings Analysis**

#### **Average Price**



| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 284,263 | 305,944 | 337,207 |
| February  | 302,630 | 345,317 | 350,478 |
| March     | 309,973 | 334,049 | 344,317 |
| April     | 308,257 | 327,365 | 355,627 |
| May       | 331,213 | 320,912 | 365,302 |
| June      | 342,243 | 320,691 | 370,070 |
| July      | 329,094 | 306,560 | 361,160 |
| August    | 328,633 | 299,571 | 363,772 |
| September | 307,985 | 294,747 | 356,940 |
| October   | 293,585 | 309,862 | 368,017 |
| November  | 296,174 | 306,828 | 357,234 |
| December  | 291,658 | 309,287 |         |

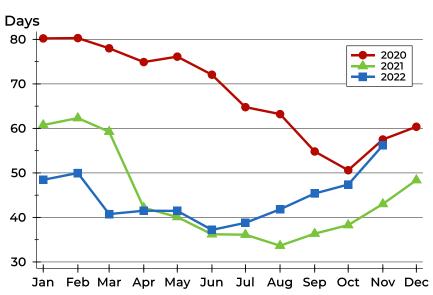


| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 229,700 | 249,700 | 279,900 |
| February  | 247,000 | 289,900 | 293,000 |
| March     | 250,000 | 275,000 | 315,900 |
| April     | 253,972 | 265,000 | 317,500 |
| May       | 281,390 | 269,700 | 325,000 |
| June      | 297,010 | 249,000 | 318,465 |
| July      | 284,342 | 249,000 | 320,000 |
| August    | 276,500 | 230,200 | 329,900 |
| September | 249,900 | 240,000 | 324,590 |
| October   | 240,000 | 249,500 | 330,000 |
| November  | 244,950 | 249,000 | 315,000 |
| December  | 236,900 | 249,900 |         |



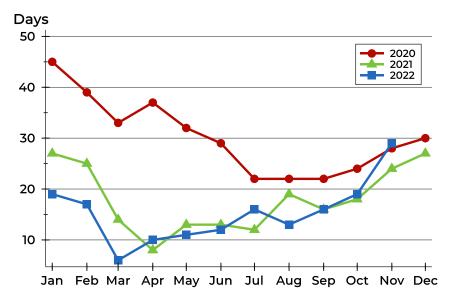
# **Sedgwick County Active Listings Analysis**

#### **Average DOM**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 80   | 61   | 48   |
| February  | 80   | 62   | 50   |
| March     | 78   | 59   | 41   |
| April     | 75   | 42   | 42   |
| May       | 76   | 40   | 41   |
| June      | 72   | 36   | 37   |
| July      | 65   | 36   | 39   |
| August    | 63   | 34   | 42   |
| September | 55   | 36   | 45   |
| October   | 51   | 38   | 47   |
| November  | 58   | 43   | 56   |
| December  | 60   | 48   |      |

#### **Median DOM**

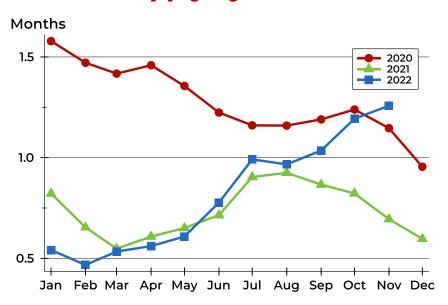


| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 45   | 27   | 19   |
| February  | 39   | 25   | 17   |
| March     | 33   | 14   | 6    |
| April     | 37   | 8    | 10   |
| May       | 32   | 13   | 11   |
| June      | 29   | 13   | 12   |
| July      | 22   | 12   | 16   |
| August    | 22   | 19   | 13   |
| September | 22   | 16   | 16   |
| October   | 24   | 18   | 19   |
| November  | 28   | 24   | 29   |
| December  | 30   | 27   |      |



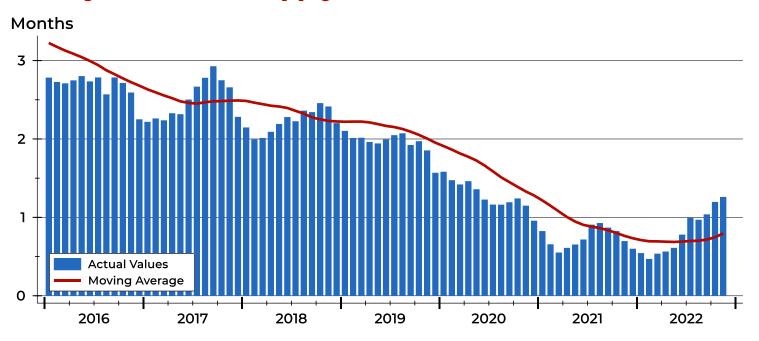
## **Sedgwick County Months' Supply Analysis**

### **Months' Supply by Month**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 1.6  | 0.8  | 0.5  |
| February  | 1.5  | 0.7  | 0.5  |
| March     | 1.4  | 0.5  | 0.5  |
| April     | 1.5  | 0.6  | 0.6  |
| May       | 1.4  | 0.7  | 0.6  |
| June      | 1.2  | 0.7  | 0.8  |
| July      | 1.2  | 0.9  | 1.0  |
| August    | 1.2  | 0.9  | 1.0  |
| September | 1.2  | 0.9  | 1.0  |
| October   | 1.2  | 0.8  | 1.2  |
| November  | 1.1  | 0.7  | 1.3  |
| December  | 1.0  | 0.6  |      |

### **History of Month's Supply**





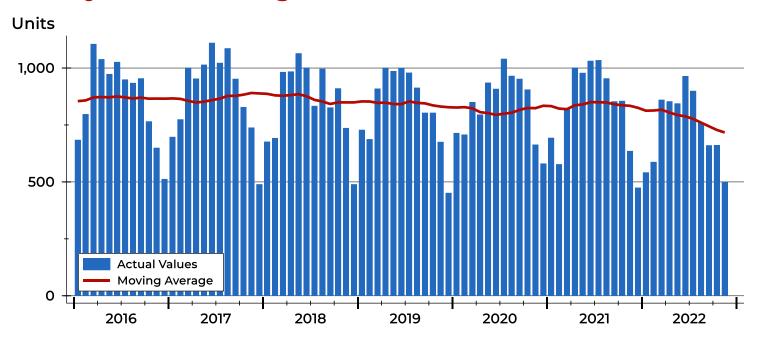
## **Sedgwick County New Listings Analysis**

| Summary Statistics for New Listings |                    | 2022      | November<br>2021 | Change |
|-------------------------------------|--------------------|-----------|------------------|--------|
| ţ                                   | New Listings       | 500       | 635              | -21.3% |
| Month                               | Volume (1,000s)    | 114,403   | 141,273          | -19.0% |
| Current                             | Average List Price | 228,806   | 222,478          | 2.8%   |
| C                                   | Median List Price  | 199,000   | 186,000          | 7.0%   |
| ē                                   | New Listings       | 8,128     | 9,430            | -13.8% |
| o-Da                                | Volume (1,000s)    | 2,060,321 | 2,174,402        | -5.2%  |
| Year-to-Date                        | Average List Price | 253,484   | 230,583          | 9.9%   |
| ×                                   | Median List Price  | 225,000   | 199,251          | 12.9%  |

A total of 500 new listings were added in Sedgwick County during November, down 21.3% from the same month in 2021. Year-to-date Sedgwick County has seen 8,128 new listings.

The median list price of these homes was \$199,000 up from \$186,000 in 2021.

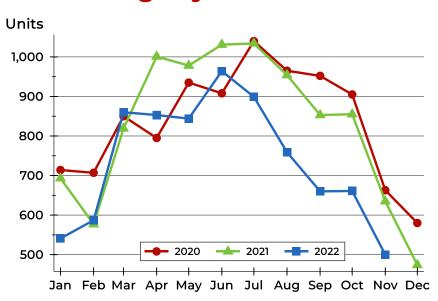
### **History of New Listings**





## **Sedgwick County New Listings Analysis**

#### **New Listings by Month**



| Month     | 2020  | 2021  | 2022 |
|-----------|-------|-------|------|
| January   | 714   | 693   | 541  |
| February  | 707   | 577   | 587  |
| March     | 850   | 819   | 860  |
| April     | 795   | 1,001 | 853  |
| May       | 935   | 978   | 844  |
| June      | 908   | 1,031 | 964  |
| July      | 1,040 | 1,034 | 899  |
| August    | 965   | 954   | 759  |
| September | 952   | 853   | 660  |
| October   | 905   | 855   | 661  |
| November  | 663   | 635   | 500  |
| December  | 580   | 474   |      |

#### **New Listings by Price Range**

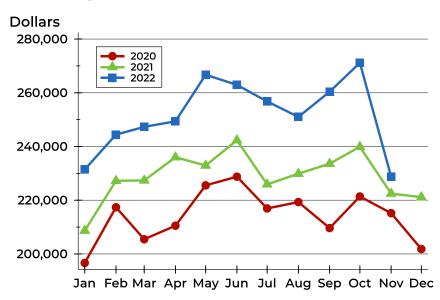
| Price Range         | New Li<br>Number | stings<br>Percent | List I<br>Average | Price<br>Median | Days on<br>Avg. | Market<br>Med. | Price as 9<br>Avg. | % of Orig.<br>Med. |
|---------------------|------------------|-------------------|-------------------|-----------------|-----------------|----------------|--------------------|--------------------|
| Below \$25,000      | 11               | 2.3%              | 1,568             | 1,385           | 12              | 7              | 98.7%              | 100.0%             |
| \$25,000-\$49,999   | 6                | 1.3%              | 41,950            | 42,450          | 7               | 7              | 96.2%              | 100.0%             |
| \$50,000-\$99,999   | 30               | 6.3%              | 85,753            | 89,900          | 13              | 11             | 99.3%              | 100.0%             |
| \$100,000-\$124,999 | 43               | 9.1%              | 112,431           | 114,900         | 11              | 6              | 99.2%              | 100.0%             |
| \$125,000-\$149,999 | 60               | 12.6%             | 136,192           | 135,000         | 11              | 9              | 99.1%              | 100.0%             |
| \$150,000-\$174,999 | 49               | 10.3%             | 160,480           | 160,000         | 10              | 5              | 99.6%              | 100.0%             |
| \$175,000-\$199,999 | 51               | 10.7%             | 188,960           | 187,900         | 11              | 5              | 99.5%              | 100.0%             |
| \$200,000-\$249,999 | 62               | 13.1%             | 226,385           | 229,900         | 11              | 8              | 99.9%              | 100.0%             |
| \$250,000-\$299,999 | 65               | 13.7%             | 274,799           | 274,900         | 13              | 11             | 99.4%              | 100.0%             |
| \$300,000-\$399,999 | 49               | 10.3%             | 348,377           | 345,000         | 11              | 9              | 99.7%              | 100.0%             |
| \$400,000-\$499,999 | 30               | 6.3%              | 444,878           | 440,570         | 13              | 10             | 99.8%              | 100.0%             |
| \$500,000-\$749,999 | 14               | 2.9%              | 601,676           | 554,500         | 9               | 3              | 99.8%              | 100.0%             |
| \$750,000-\$999,999 | 4                | 0.8%              | 849,200           | 840,000         | 7               | 0              | 100.0%             | 100.0%             |
| \$1,000,000 and up  | 1                | 0.2%              | 1,200,000         | 1,200,000       | 22              | 22             | 100.0%             | 100.0%             |



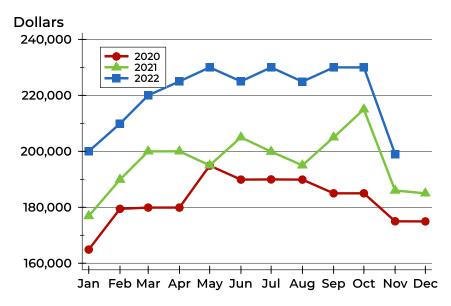


## **Sedgwick County New Listings Analysis**

#### **Average Price**



| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 196,649 | 208,672 | 231,449 |
| February  | 217,378 | 227,238 | 244,421 |
| March     | 205,470 | 227,364 | 247,311 |
| April     | 210,518 | 236,010 | 249,388 |
| May       | 225,532 | 232,918 | 266,719 |
| June      | 228,767 | 242,332 | 262,944 |
| July      | 216,937 | 225,886 | 256,773 |
| August    | 219,308 | 229,883 | 251,027 |
| September | 209,632 | 233,597 | 260,403 |
| October   | 221,384 | 239,881 | 271,162 |
| November  | 215,193 | 222,478 | 228,806 |
| December  | 201,832 | 221,134 |         |



| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 164,900 | 176,900 | 200,000 |
| February  | 179,450 | 189,900 | 209,900 |
| March     | 179,900 | 200,000 | 220,000 |
| April     | 179,900 | 200,000 | 225,000 |
| May       | 194,900 | 195,000 | 230,000 |
| June      | 189,900 | 205,000 | 225,000 |
| July      | 189,960 | 199,900 | 230,000 |
| August    | 189,900 | 195,000 | 224,900 |
| September | 185,000 | 205,000 | 230,000 |
| October   | 185,000 | 215,000 | 230,000 |
| November  | 175,000 | 186,000 | 199,000 |
| December  | 174,950 | 185,000 |         |



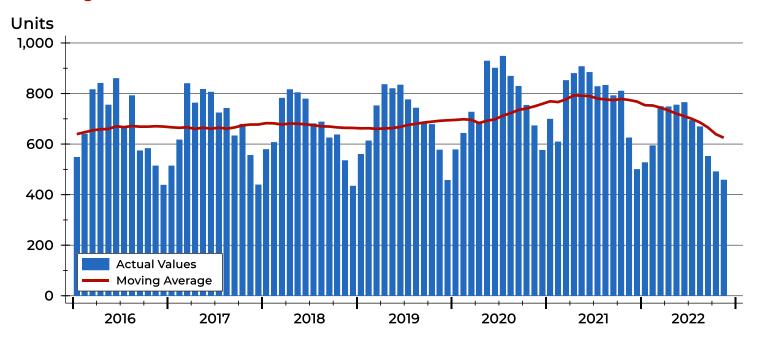
## **Sedgwick County Contracts Written Analysis**

|        | mmary Statistics<br>Contracts Written | 2022    | November<br>2021 | Change | Year-to-Date<br>2022 2021 Cha |           | e<br>Change |
|--------|---------------------------------------|---------|------------------|--------|-------------------------------|-----------|-------------|
| Со     | ntracts Written                       | 458     | 625              | -26.7% | 7,002                         | 8,719     | -19.7%      |
| Vol    | lume (1,000s)                         | 106,986 | 147,380          | -27.4% | 1,716,553                     | 2,024,305 | -15.2%      |
| ge     | Sale Price                            | 233,594 | 235,808          | -0.9%  | 245,152                       | 232,172   | 5.6%        |
| Avera  | Days on Market                        | 19      | 17               | 11.8%  | 14                            | 16        | -12.5%      |
| ¥      | Percent of Original                   | 98.7%   | 99.0%            | -0.3%  | 100.7%                        | 100.1%    | 0.6%        |
| =      | Sale Price                            | 202,500 | 209,500          | -3.3%  | 219,498                       | 200,000   | 9.7%        |
| Median | Days on Market                        | 9       | 5                | 80.0%  | 4                             | 3         | 33.3%       |
| Σ      | Percent of Original                   | 100.0%  | 100.0%           | 0.0%   | 100.0%                        | 100.0%    | 0.0%        |

A total of 458 contracts for sale were written in Sedgwick County during the month of November, down from 625 in 2021. The median list price of these homes was \$202,500, down from \$209,500 the prior year.

Half of the homes that went under contract in November were on the market less than 9 days, compared to 5 days in November 2021.

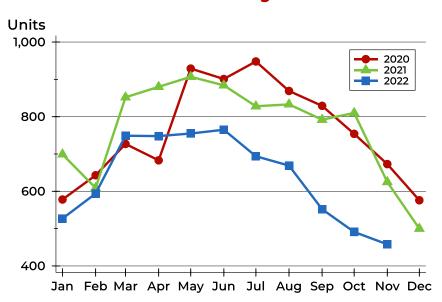
#### **History of Contracts Written**





## **Sedgwick County Contracts Written Analysis**

#### **Contracts Written by Month**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 578  | 699  | 527  |
| February  | 643  | 609  | 594  |
| March     | 727  | 852  | 749  |
| April     | 683  | 880  | 748  |
| May       | 929  | 907  | 755  |
| June      | 901  | 884  | 765  |
| July      | 948  | 828  | 694  |
| August    | 869  | 833  | 669  |
| September | 829  | 792  | 552  |
| October   | 754  | 810  | 491  |
| November  | 673  | 625  | 458  |
| December  | 576  | 500  |      |

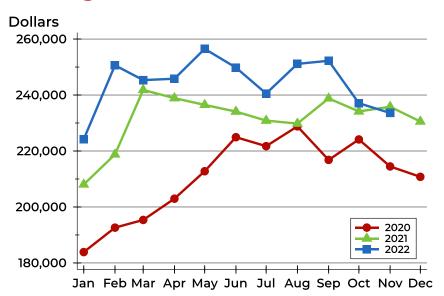
#### **Contracts Written by Price Range**

| Price Range         | Contracts<br>Number | Written<br>Percent | List I<br>Average | Price<br>Median | Days or<br>Avg. | Market<br>Med. | Price as ' | % of Orig.<br>Med. |
|---------------------|---------------------|--------------------|-------------------|-----------------|-----------------|----------------|------------|--------------------|
| Below \$25,000      | 0                   | 0.0%               | N/A               | N/A             | N/A             | N/A            | N/A        | N/A                |
| \$25,000-\$49,999   | 10                  | 2.3%               | 41,420            | 42,450          | 22              | 12             | 94.4%      | 91.4%              |
| \$50,000-\$99,999   | 31                  | 7.2%               | 83,132            | 87,000          | 22              | 11             | 97.2%      | 100.0%             |
| \$100,000-\$124,999 | 32                  | 7.4%               | 112,931           | 115,000         | 11              | 6              | 98.7%      | 100.0%             |
| \$125,000-\$149,999 | 47                  | 10.9%              | 135,832           | 136,000         | 12              | 5              | 98.9%      | 100.0%             |
| \$150,000-\$174,999 | 42                  | 9.7%               | 160,276           | 160,000         | 8               | 4              | 99.5%      | 100.0%             |
| \$175,000-\$199,999 | 47                  | 10.9%              | 188,408           | 187,500         | 11              | 5              | 99.5%      | 100.0%             |
| \$200,000-\$249,999 | 81                  | 18.7%              | 225,109           | 225,000         | 16              | 11             | 99.3%      | 100.0%             |
| \$250,000-\$299,999 | 44                  | 10.2%              | 274,589           | 273,259         | 24              | 12             | 98.7%      | 100.0%             |
| \$300,000-\$399,999 | 62                  | 14.3%              | 346,627           | 349,700         | 30              | 19             | 98.1%      | 100.0%             |
| \$400,000-\$499,999 | 19                  | 4.4%               | 448,243           | 439,900         | 18              | 5              | 99.0%      | 100.0%             |
| \$500,000-\$749,999 | 13                  | 3.0%               | 588,351           | 560,000         | 32              | 5              | 97.3%      | 100.0%             |
| \$750,000-\$999,999 | 4                   | 0.9%               | 872,450           | 862,500         | 34              | 9              | 98.7%      | 100.0%             |
| \$1,000,000 and up  | ī                   | 0.2%               | 1,108,567         | 1,108,567       | 0               | 0              | 112.8%     | 112.8%             |

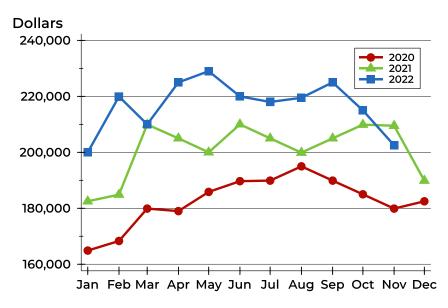


## **Sedgwick County Contracts Written Analysis**

#### **Average Price**



| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 183,872 | 208,043 | 224,208 |
| February  | 192,618 | 218,767 | 250,638 |
| March     | 195,359 | 241,812 | 245,341 |
| April     | 202,966 | 238,895 | 245,824 |
| May       | 212,771 | 236,480 | 256,504 |
| June      | 224,937 | 234,087 | 249,806 |
| July      | 221,730 | 230,865 | 240,532 |
| August    | 228,800 | 229,800 | 251,135 |
| September | 216,817 | 238,789 | 252,246 |
| October   | 224,126 | 234,137 | 237,079 |
| November  | 214,478 | 235,808 | 233,594 |
| December  | 210,767 | 230,544 |         |

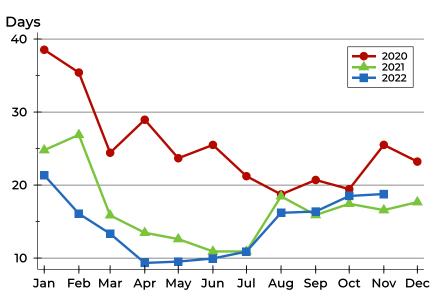


| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 164,900 | 182,500 | 200,000 |
| February  | 168,320 | 184,900 | 219,950 |
| March     | 179,900 | 209,950 | 210,000 |
| April     | 179,000 | 205,000 | 225,000 |
| May       | 185,850 | 200,000 | 229,000 |
| June      | 189,700 | 210,000 | 220,000 |
| July      | 189,900 | 205,000 | 218,000 |
| August    | 195,000 | 199,900 | 219,500 |
| September | 189,900 | 205,000 | 225,000 |
| October   | 185,000 | 209,900 | 215,000 |
| November  | 179,900 | 209,500 | 202,500 |
| December  | 182,500 | 189,900 |         |



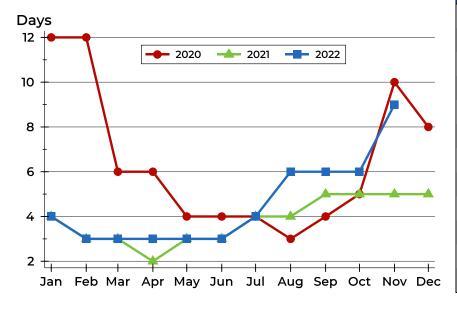
## **Sedgwick County Contracts Written Analysis**

#### **Average DOM**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 39   | 25   | 21   |
| February  | 35   | 27   | 16   |
| March     | 24   | 16   | 13   |
| April     | 29   | 13   | 9    |
| May       | 24   | 13   | 10   |
| June      | 26   | 11   | 10   |
| July      | 21   | 11   | 11   |
| August    | 19   | 18   | 16   |
| September | 21   | 16   | 16   |
| October   | 19   | 17   | 19   |
| November  | 26   | 17   | 19   |
| December  | 23   | 18   |      |

#### **Median DOM**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 12   | 4    | 4    |
| February  | 12   | 3    | 3    |
| March     | 6    | 3    | 3    |
| April     | 6    | 2    | 3    |
| May       | 4    | 3    | 3    |
| June      | 4    | 3    | 3    |
| July      | 4    | 4    | 4    |
| August    | 3    | 4    | 6    |
| September | 4    | 5    | 6    |
| October   | 5    | 5    | 6    |
| November  | 10   | 5    | 9    |
| December  | 8    | 5    |      |



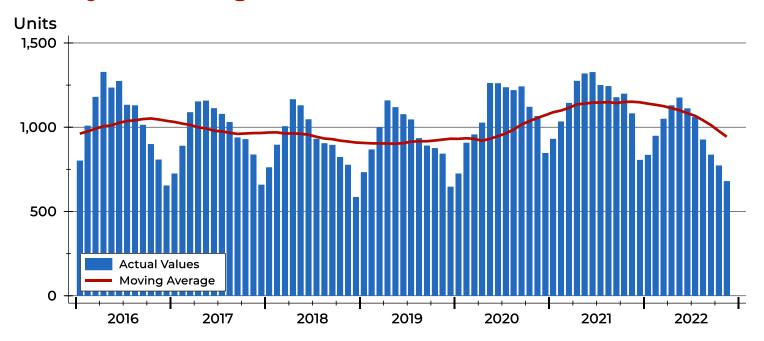
## **Sedgwick County Pending Contracts Analysis**

|        | mmary Statistics<br>Pending Contracts | End of November<br>2022 2021 Change |         |        |  |
|--------|---------------------------------------|-------------------------------------|---------|--------|--|
| Pe     | nding Contracts                       | 679                                 | 1,081   | -37.2% |  |
| Vo     | lume (1,000s)                         | 183,640                             | 276,701 | -33.6% |  |
| ge     | List Price                            | 270,456                             | 255,967 | 5.7%   |  |
| Avera  | Days on Market                        | 20                                  | 19      | 5.3%   |  |
| ¥      | Percent of Original                   | 99.2%                               | 99.1%   | 0.1%   |  |
| ב      | List Price                            | 240,950                             | 230,000 | 4.8%   |  |
| Median | Days on Market                        | 6                                   | 4       | 50.0%  |  |
| Σ      | Percent of Original                   | 100.0%                              | 100.0%  | 0.0%   |  |

A total of 679 listings in Sedgwick County had contracts pending at the end of November, down from 1,081 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

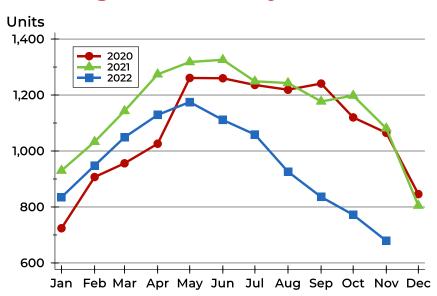
#### **History of Pending Contracts**





## **Sedgwick County Pending Contracts Analysis**

#### **Pending Contracts by Month**



| Month     | 2020  | 2021  | 2022  |
|-----------|-------|-------|-------|
| January   | 724   | 930   | 835   |
| February  | 907   | 1,033 | 948   |
| March     | 956   | 1,143 | 1,049 |
| April     | 1,026 | 1,274 | 1,129 |
| May       | 1,261 | 1,318 | 1,175 |
| June      | 1,260 | 1,326 | 1,111 |
| July      | 1,236 | 1,249 | 1,059 |
| August    | 1,219 | 1,243 | 926   |
| September | 1,241 | 1,177 | 836   |
| October   | 1,120 | 1,198 | 772   |
| November  | 1,065 | 1,081 | 679   |
| December  | 846   | 805   |       |

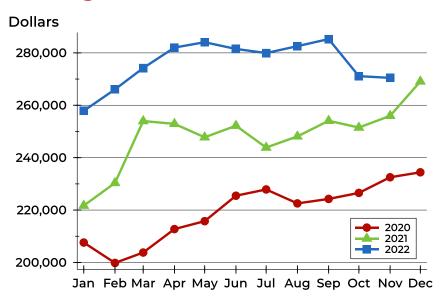
#### **Pending Contracts by Price Range**

| Price Range         | Pending (<br>Number | Contracts<br>Percent | List I<br>Average | Price<br>Median | Days on<br>Avg. | Market<br>Med. | Price as <sup>o</sup><br>Avg. | % of Orig.<br>Med. |
|---------------------|---------------------|----------------------|-------------------|-----------------|-----------------|----------------|-------------------------------|--------------------|
| Below \$25,000      | 0                   | 0.0%                 | N/A               | N/A             | N/A             | N/A            | N/A                           | N/A                |
| \$25,000-\$49,999   | 13                  | 2.0%                 | 42,100            | 43,000          | 15              | 1              | 98.6%                         | 100.0%             |
| \$50,000-\$99,999   | 28                  | 4.3%                 | 82,454            | 87,000          | 94              | 13             | 97.2%                         | 100.0%             |
| \$100,000-\$124,999 | 39                  | 5.9%                 | 111,949           | 115,000         | 16              | 6              | 98.5%                         | 100.0%             |
| \$125,000-\$149,999 | 55                  | 8.4%                 | 134,883           | 134,900         | 14              | 5              | 98.8%                         | 100.0%             |
| \$150,000-\$174,999 | 47                  | 7.2%                 | 160,491           | 160,000         | 8               | 5              | 99.8%                         | 100.0%             |
| \$175,000-\$199,999 | 56                  | 8.5%                 | 187,847           | 185,000         | 11              | 4              | 99.3%                         | 100.0%             |
| \$200,000-\$249,999 | 116                 | 17.7%                | 227,738           | 228,000         | 17              | 8              | 99.6%                         | 100.0%             |
| \$250,000-\$299,999 | 94                  | 14.3%                | 274,300           | 272,485         | 19              | 4              | 99.7%                         | 100.0%             |
| \$300,000-\$399,999 | 112                 | 17.0%                | 347,966           | 349,700         | 23              | 8              | 99.1%                         | 100.0%             |
| \$400,000-\$499,999 | 53                  | 8.1%                 | 440,929           | 430,000         | 16              | 3              | 99.4%                         | 100.0%             |
| \$500,000-\$749,999 | 31                  | 4.7%                 | 604,778           | 599,900         | 15              | 0              | 98.8%                         | 100.0%             |
| \$750,000-\$999,999 | 11                  | 1.7%                 | 853,354           | 835,500         | 15              | 0              | 99.5%                         | 100.0%             |
| \$1,000,000 and up  | 2                   | 0.3%                 | 1,154,284         | 1,154,284       | 7               | 7              | 106.7%                        | 106.7%             |

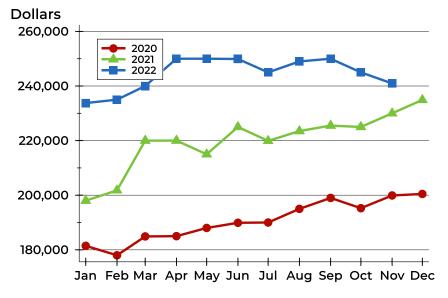


## Sedgwick County Pending Contracts Analysis

#### **Average Price**



| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 207,613 | 221,697 | 257,866 |
| February  | 199,828 | 230,351 | 266,078 |
| March     | 203,800 | 253,977 | 274,214 |
| April     | 212,755 | 252,909 | 282,018 |
| May       | 215,770 | 247,775 | 284,061 |
| June      | 225,476 | 252,204 | 281,499 |
| July      | 227,873 | 243,865 | 279,936 |
| August    | 222,543 | 248,111 | 282,562 |
| September | 224,257 | 254,082 | 285,264 |
| October   | 226,553 | 251,498 | 271,116 |
| November  | 232,529 | 255,967 | 270,456 |
| December  | 234,413 | 269,082 |         |

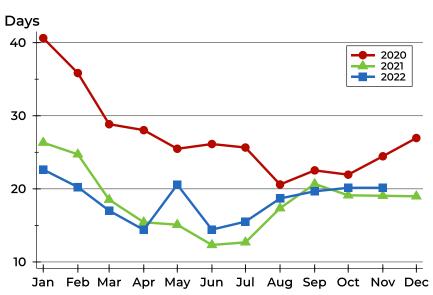


| Month     | 2020    | 2021    | 2022    |
|-----------|---------|---------|---------|
| January   | 181,450 | 198,000 | 233,750 |
| February  | 178,000 | 201,774 | 235,000 |
| March     | 184,900 | 220,000 | 240,000 |
| April     | 185,000 | 220,000 | 250,000 |
| May       | 188,000 | 215,000 | 250,000 |
| June      | 189,900 | 225,000 | 249,900 |
| July      | 190,000 | 219,900 | 245,000 |
| August    | 195,000 | 223,500 | 249,000 |
| September | 199,000 | 225,500 | 250,000 |
| October   | 195,248 | 225,000 | 245,000 |
| November  | 199,900 | 230,000 | 240,950 |
| December  | 200,460 | 234,900 |         |



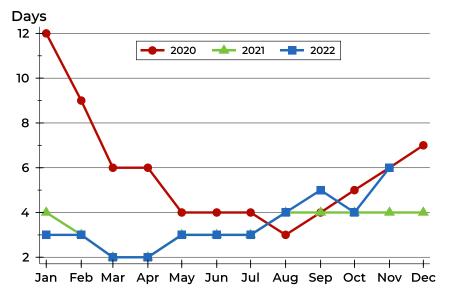
## **Sedgwick County Pending Contracts Analysis**

#### **Average DOM**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 41   | 26   | 23   |
| February  | 36   | 25   | 20   |
| March     | 29   | 19   | 17   |
| April     | 28   | 15   | 14   |
| May       | 25   | 15   | 21   |
| June      | 26   | 12   | 14   |
| July      | 26   | 13   | 16   |
| August    | 21   | 17   | 19   |
| September | 23   | 21   | 20   |
| October   | 22   | 19   | 20   |
| November  | 24   | 19   | 20   |
| December  | 27   | 19   |      |

#### **Median DOM**



| Month     | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January   | 12   | 4    | 3    |
| February  | 9    | 3    | 3    |
| March     | 6    | 2    | 2    |
| April     | 6    | 2    | 2    |
| May       | 4    | 3    | 3    |
| June      | 4    | 3    | 3    |
| July      | 4    | 3    | 3    |
| August    | 3    | 4    | 4    |
| September | 4    | 4    | 5    |
| October   | 5    | 4    | 4    |
| November  | 6    | 4    | 6    |
| December  | 7    | 4    |      |